

**Project
Engineering
Management**

Bharat Heavy Electricals Limited
(A Govt. Of India Undertaking)



Ref. Enquiry No.: PE/PG/LAL/E-3867/12
Dated: 06.02.2013

DUE DATE
20.02.2013
BY 2.00 P.M.

Sirs,

Subject: TENDER ENQUIRY FOR SUPPLY OF ALUMINIUM SHEETS FOR 3X 660 MW LPGCL LALITPUR STPP

Our Ref: TENDER ENQUIRY NO: PE/PG/LAL/E-3867/12 Dt. 06.02.2013

We are pleased to invite your offer in two parts strictly as per Clause-2.0 of the enclosed "Instructions to Bidders" in quintuplicate, in sealed covers for the under mentioned equipment/system.

BHEL invites offers from reputed Vendors (refer prequalification requirement and other requirements given in tender enquiry letter uploaded on our websites) for Design, Engineering, Manufacturing, Assembly, Inspection and Testing at Manufacturer's/ Sub-Vendor's Works, Proper Packing for Transportation and Supply/Delivery (FOR site basis) to Project Site on Freight pre-paid basis of Aluminium Sheets as specified in Technical Specification No. PE-SS-999-169-M034, REV 03 & subsequent MOMs and including all taxes & duties for 3X 660 MW LPGCL LALITPUR STPP as per details hosted on BHEL website.

Your best quotation/offer for the above requirement, in line with our terms and conditions, should either be delivered in person or sent by **COURIER/REGISTERED POST**, to the official inviting tender (s). It shall be the responsibility of the bidder to ensure that the tender is delivered on or before the **due date by 2.00 PM**. Part-I bids shall be opened at **3.00 PM** on the due date in the presence of authorized representatives of the bidders, who may like to be present.

Note: Please send us Acknowledgment for the receipt of Enquiry by mail or Letter. In case you are not interested to quote please send us regret by mail or letter.

Note:-

1. Please note that Part Supplies offered for Project shall disqualify the bidder's offer.
2. Techno Commercial Bids and Price Bids should be submitted separately in separate envelopes.
3. Evaluation will be done on overall L1 (Total cost to BHEL) basis.

TERMS AND CONDITIONS: - Please refer GCC Rev-05 which is available on www.bhelpem.com. You are requested to kindly download the same.

ABHISHEK PANDEY
ASSISTANT ENGINEER/PG-1-1,
BHEL/PS-PEM
POWER PROJECT ENGINEERING INSTITUTE,
PLOT NO. 25, SECTOR - 16A, NOIDA (UP)
(OFF) 0120-4368739 & 4368717

Regd. Office:
BHEL House
Siri Fort
New Delhi-110049

3/66/07/13



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1. Enquiry No., due date etc. must be legibly superscribed on the sealed envelopes as per clause no. 2.0 of "Instructions to Bidders".
2. Offers should be submitted in two parts in two separate sealed covers as follows:

Part-I: **TECHNO-COMMERCIAL BID**

Part-II: **PRICE BID.**

For detailed instructions, please see clause no. 2.0 of "Instructions to Bidders GCC Rev 05"

3. Bidders shall submit their offers meeting the requirements of the following tender documents (enclosed) and other Terms and Conditions included in this Enquiry Letter:

- **ANNEXURE-I of GCC Rev. 05:** Letter to be furnished by the Bidders.
- **ANNEXURE-II of GCC Rev. 05:** Agreed terms & conditions i.e. compliance to NIT, BHEL GCC Rev-05 and SCC Rev. 00 of the project (Confirmation to be given by bidder in Part-I bid).
- **DEFINITION OF TERMS.**
- **Volume-I:** Comprising i) **Part-A:** Instructions to Bidders, ii) **Part-B:** General Commercial Terms & Conditions and iii) Special Conditions of Contract, if applicable. (Please refer our website www.bhelpem.com)
- **Volume-II:** Comprising i) **Part-A:** General Technical Conditions and, ii) **Part-B:** Technical Specification.
- **Volume-III:** Schedules and Data Sheets.

All the above Tender Documents shall automatically become a part of the Order/Contract after its finalisation.

4. Tenders shall be submitted strictly in accordance with the requirements of the above tender documents. Deviations (Technical as well as Commercial), if any, shall be listed out separately. Technical deviations and Commercial deviations shall be furnished in separate sheets under the headings "TECHNICAL DEVIATIONS" and "COMMERCIAL DEVIATIONS" respectively, along with reasons for taking such deviations.
5. Standard pre-printed terms & conditions of the tenderers shall not be considered valid.
6. Unsolicited fresh/revised Price Bids shall not be entertained.
7. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.
8. Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment will be despatched only after Purchaser's/Owner's inspection at the hold points specified in the approved Quality Plan and issue of Material Despatch Clearance Certificate (MDCC).
9. Late tenders are liable to be rejected.
10. In the event of any contradiction in the terms and conditions mentioned in the Special Conditions of the Contract and those mentioned elsewhere, stipulations mentioned in the Special Conditions of the Contract shall prevail.

3/06/2013

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11. Tenders and all correspondence there of, shall be addressed to the undersigned by name & designation and sent at the following address:

Abhishek Pandey, Assistant Engineer, PG-1-1 M/s Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301 Kind Attn: Abhishek Pandey/ PG-1-1 E-MAIL: abhishekpandey@bhhelpem.co.in Ph. No. 0120-4368739	D. Saha, AGM, PG-1-1 M/s Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301 Kind Attn: D. Saha/ PG-1-1 E-MAIL: dsaha@bhhelpem.co.in Ph. No. 0120-4368717
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12. Definition of Terms is also enclosed. These definitions will apply to all the tender documents including this Enquiry Letter.

13. **Delivery:-**

16 September 2013.

14. **PRE-QUALIFICATION REQUIREMENT:-**

Bidders are requested to fill up the details in "**TECHNICAL AND FINANCIAL PRE-QUALIFYING REQUIREMENT**" and also to submit the credentials. (Please refer technical & financial PQR for clarification)

Bids of only those bidders shall be evaluated who meet the Technical as well as Financial pre-qualifying requirements. Credentials of the bidders meeting the prequalifying requirements shall be taken up with customer for approval. Price Bid of only BHEL and customer approved vendors shall be opened and same shall be covered in NIT.

15. **Reverse Auction: BHEL/ PEM reserves the right to go for Reverse Auction, through BHEL appointed service provider, instead of opening sealed price bids submitted along with Part-I. This would be decided after techno-commercial evaluation. (Refer Clause No. 15.0 of Instruction to Bidders, GCC Rev. 05).**

16. **Bidder to note for compliance that this is conditional enquiry, the price bid (Part-II) opening/RA is subjected to**

- Approval of bidder by the BHEL.
- Approval of bidder by Customer. Same shall be taken up by us with customer based on the credentials/reference list. So you are requested to submit the following upgrading on or before technical bid Part-I opening:-
 - Reference list indicating PO details, customer name, PO date, execution date etc.
 - Performance certificate issued by the clients.

Vendors to submit the sub-supplier questionnaires as per the format enclosed.

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17. Indigenous bidders have to quote freight charges in percentage of their quoted ex-works prices.

18. The following Terms & conditions shall be applicable for the subject package:

- i. **Price Variation:** PVC shall be payable on the date of despatch in the ratio of 1:1 based on Nalco IC 20 Grade Aluminium Ingot. NALCO IC 20 Grade Ingot rate is available on internet on NALCO site, which shall be followed. While quoting, vendor has to confirm the base NALCO IC 20 Grade Ingot rate. Price offers of all the bidders shall be evaluated on the same base rate of Ingot. PVC formula as above shall be operated for bringing all price offers on same Ingot base rate.

Prices are variable on PVC (1:1 variation with the base date & rate to be submitted by the vendor with documentary proof.

- ii. Dispatch tolerance : +3% for Quantity more than 10 MT. & +5% for Quantity up to 10 MT

19. Bidder has to submit "NO DEVIATION CERTIFICATE FOR COMMERCIAL TERMS AND CONDITIONS AS PER GCC (05), SCC Rev 04 AND NIT". In case of deviations, bidder to clearly mention the same with their techno-commercial offer.

20. All the above Tender Documents shall automatically become a part of the Order/Contract after its finalisation.

21. The offers of the bidders who are on the banned list as also the offer of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL website www.bhel.com.

22. Bidders are requested to visit constantly our website to update them self for any technical or commercial change in the NIT.

23. Inspection shall be done by BHEL/ (end) CUSTOMER/Third party Agency (finalized by BHEL).

24. Please note that for technical bid, detailed offers are to be submitted including the following along with the Price schedule as per BHEL format enclosed with NIT:-

- Acceptance of GCC Rev-05.
- Acceptance of Special Conditions of Contract (Rev. 04)
- Pre-qualifying Requirement (PQRs) - a) TECHNICAL PQR b) FINANCIAL PQR.
- Technical Deviations and commercial deviation, if any.
- Along with your offer, please submit a copy of this letter duly signed & stamped on each page as token of acceptance of terms & instructions conveyed.
- Un-Priced price format duly filled in 'Quoted' or 'Q' in each column/row.
- Separate sealed price-bid envelope mentioning name of the project/package in BOLD LETTER on the top of each envelope.

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Note: Tenderer must submit UN-PRICED Price format duly filled mentioning the word "QUOTED" in place of actual price given in sealed price bid.

Thanking you,
Yours faithfully,
For and on behalf of BHEL

Abhishek Pandey
06/02/13

Abhishek Pandey
(Assistant Engineer/PG1-1)

Enclosure:

1. Enquiry Terms & Conditions
2. Price Format (Prices should be quoted in this format only)
3. BOQ & Technical Specifications
4. SCC Rev. 4
5. General PQR
6. Technical PQR
7. Financial PQR

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